

RCS Business
Messaging: Fast-track
your revenue

Unlock RCS potential and keep business messaging within your network.

## Branded, rich and verified







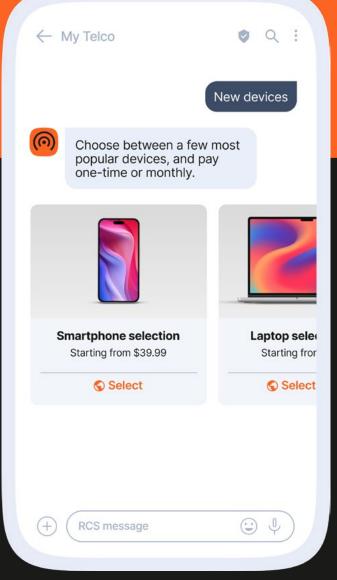
Rich media

Al implementation

Advanced Analytics

A2P SMS is declining.
RCS is growing.
Are you ready for the shift?

Gain a competitive edge by offering your B2B customers a richer, more interactive messaging channel that converts – stay ahead!



We've got you covered - let's create successful enterprise stories together.

130%

Higher click-through rate

bankbazaar.com

115%

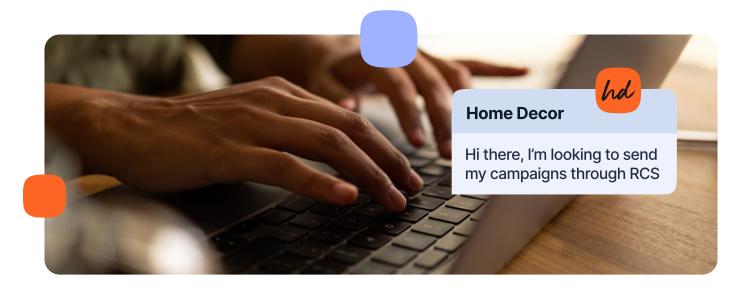
Revenue growth

Comex.

17%

Higher engagement

Digitaleo



## Infobip MaaP - full RCS Business Messaging lifecycle management

Take control of your RCS Business Messaging - boost A2P rich and interactive messaging success



Infobip provides Cloud Hosted **MaaP solution** on top of the Google Jibe RCS platform.

Carrier and aggregator partner interfaces for full RBM agent lifecycle management

Managed service available, Infobip manages operational aspects on behalf of Telco

Fully supported onboarding process with Google platform and the Infobip MaaP

Traffic and billing reports provide **additional insight** beyond standard reports from the Google platform

Gives Enterprise sales teams **richer offering** for direct clients

### **Messaging Benefits**



Throughput control



Content/spam control



Connectivity to other carriers via IB coverage

### **Operational Benefits**



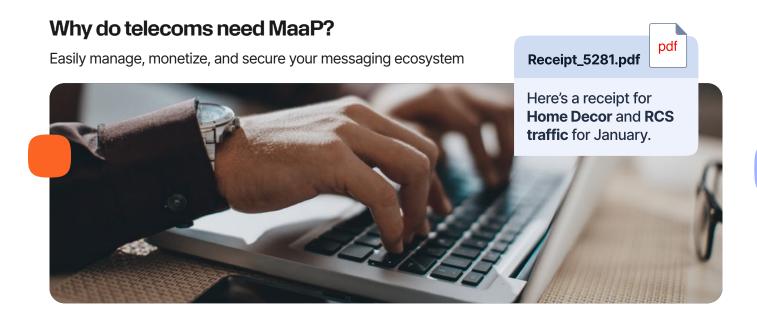
Detailed biling and reporting



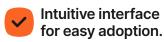
Faster brand and partner approval

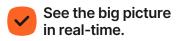


Additional user control + managed service option











## **Everything you need is in our MaaP solution:**

- Manage the full RCS agent lifecycle
- Access live detailed reporting and analytics
- Control pricing tiers with throughput control
- Differentiate international from local traffic

- Adapt flexible commercial models
- Get support for regulated markets
- Enable partner greylabeling
- Stay protected with firewall and blocklist

## Prove it, and your clients will follow! Lead-by-example

Boost engagement with your own customers, improve business results, and demonstrate its true impact.



#### **Promote**

- Boost cross/up-sell with rich messaging
- Encourage mobile app adoption
- Promote prepaid-topostpaid upgrades



### **Engage**

- Automate new customer onboarding
- Enable balance checks and top-ups
- Re-engage inactive subscribers



### Show you care

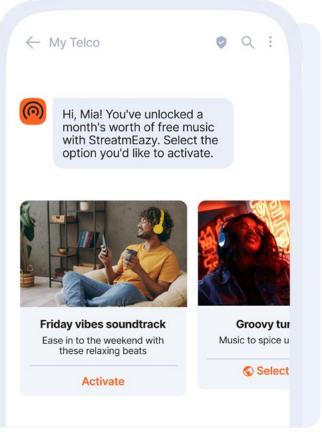
- Defect inbound calls using RCS chatbots
- · Share billing details
- Send timely notifications and reminders

Infobip worked alongside Telekom
Deutschland through the implementation
process to ensure the creation of a rich
media marketing campaign to convert many
of our customers into Spotify Premium
users. The team at Infobip brought together
the understanding of the campaign
objectives and technology expertise,
allowing us to efficiently communicate via
RCS Business Messaging, the same way
we would interact with friends.



### **Thomas Welzel**

Senior Proposition Manager Messaging, Deutsche Telekom



## Your partner in creating successful enterprise stories

120%

higher conversion rate

T

93%

delivery rate



2,600

new subscribers generated

Claro-sports

# The Infobip Advantage

### **Global Reach and Local Presence**

- 9,700+ Global connections
- Connect with over 7bn people and things
- Already securing 120+ ecosystems globally
- 75+ offices on 6 continents

Our local presence enables us to react faster and have everyday interactions with our customers, providing solutions in line with their needs, local requirements and based on proven global best practices.

## Scalable, Fast and Flexible Solutions

- Best-in-class delivery rates
- High speed and reliability
- Low latency
- In-house developed platform

Our solutions are created to adapt to the constantly changing market and communication trends at speeds and levels of precision and personalization that only an in-house solution can offer.

## Remarkable Customer Experience

- Technical expertise
- Solutions and CX consultancy
- Customer success management
- 24/7 support and network monitoring

We will help you to get up and running in no time, whether it's assisting with integrations, messaging best practices or solutions consultancy

### **Own Infrastructure**

- Locally available services
- Compliance to local regulations
- 40+ data centers worldwide

Our worldwide infrastructure easily scales horizontally, leveraging the hybrid cloud model to never run out of resources. Our built-in global compliance engine is constantly updated with the latest in-country regulations and operator requirements.

## Recognized by the experts



RCS Business Messaging Established Leader 2024

AIT Prevention Established Leader 2024 CPaaS Established Leader 2024

# Google

### **RCS Hero Partner 2024**

Implemented and launched an RCS AI chatbot campaign in record time (only 10 days), showcasing the power of RCS outreach features with AI integration.

## Gartner.

Gartner® Magic Quadrant™ for CPaaS 2024 Infobip is named a Leader



Omdia Universe CPaaS Leader 2022<u>, 2023</u>

## **FAST (6MPANY**

Infobip named to Fast Company's Annual List of the World's Most Innovative Companies of 2024



Metrigy CPaaS MetriRank Infobip named as a top CPaaS provider 2023, 2024



IDC MarketScape CPaaS Leader 2021, 2023, 2025



Don't let OTT platforms take over the business messaging market. Stay in control - let's talk.

